

# Miguel Southwell

President and Chief Executive Officer  
Brakkam Aviation Management



Miguel Southwell is President and CEO of Brakkam Aviation Management, a full-service, international air transportation management consulting company that serves both U. S. and international markets including Asia, Africa, Latin America and the Caribbean.

Southwell's aviation career spans almost 25 years, including leadership posts at two major U. S. airports. He led Hartsfield-Jackson Atlanta International Airport's (ATL) Business and Finance operations through 2001, and later served as head of Business Retention and Development at Miami International Airport and its five general aviation airports, where he was responsible for increasing annual revenues by more than \$700 million.

Southwell returned to Atlanta in 2013 as General Manager, where he was responsible for a combined \$1 billion annual operating and capital budget, and led ATL to become the world's first airport to transport 100 million passengers in a single year.

He successfully negotiated a landmark new 20-year airline agreement, the hallmarks of which were an airline pre-approved capital improvement program of \$6 billion complete with funding sources, and a guarantee by the hub carrier Delta Air Lines to retain its corporate headquarters in Atlanta for the 20-year term of the agreement. Southwell reversed ATL's four-year air cargo revenue decline; led certification of its Energy Management System; received a finding of Zero Discrepancy by the Federal Aviation Administration in the airport's annual safety audit – ATL's first perfect score in five years; and retained the title of the World's Most Efficient Airport by the Air Transport Research Society.

Prior to his aviation career, Mr. Southwell served as an Assistant Vice President of Willamette Savings, responsible for the savings and lending operations of 16 branches in the metropolitan Portland, Oregon area. He also served as an adjunct professor at Georgia State University and American International University where he taught a number of airline and airport management courses.

Mr. Southwell has served with numerous community organizations and Boards. He served on the World Governing Board of Airports Council International (ACI), the official association of airports, which represents more than 1,800 airports in 177 countries in Asia, Africa, Europe, Latin America and the Caribbean. He is a past-president of ACI's Latin America and Caribbean Region, and is the immediate-past-president of the ACI-Fund, which provides training for airport officials in developing countries around the world.

Mr. Southwell was named the CEO of the year in 2016 by The Atlanta Business League and the Georgia Minority Awards sponsored by the Atlanta Business Journal. He is also the recipient of the 2015 Global Humanitarian Award by Caring for Others, Inc., and the Caribbean Heritage Award by Washington, DC based Institute of Caribbean Studies, which recognizes excellence in achievements by people of Caribbean heritage. He is a native of Antigua.

Mr. Southwell earned a Bachelor's Degree in Management from Portland State University and a Master's Degree in International Business from City University of New York – Baruch College. He lives in Atlanta with his wife of nearly 40 years and they have two sons.